

Welcome to The Solution Organisation...

...where we are not really 'consultants'...

We are more than just consultants. We're here to provide support to you (the client) and to your clients. You will always know more about your business than we do. However, we can help you develop to improve your business and your bottom-line.

...but we don't think you'll mind that,...

What The Solution Organisation *does* do is help you to discover what your problems really are, before starting to find appropriate solutions.

...because we can help you find the light at the end of the tunnel.

Let's face it, there are tunnels out there and all organisations will find themselves travelling through their own tunnels from time to time. We guide you through those tunnels.

We're about you, not us...

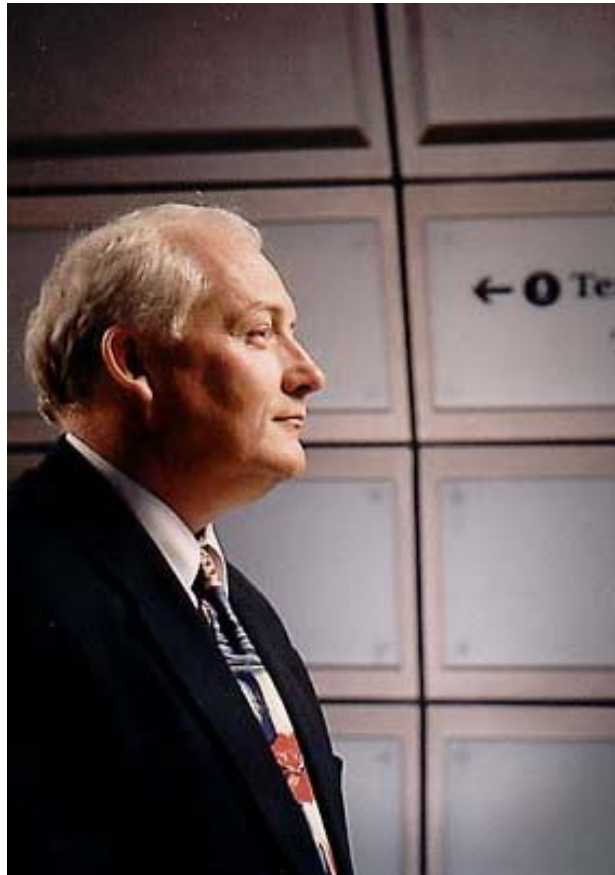
The Solution Organisation has made a choice to ignore 'target sectors', 'key products' and 'service streams'. We simply state that we can probably help, and if we can't - it's likely that we know someone who can. What we *do* deliver is intelligent assistance, innovation, systems and processes.

We don't have 'sales people' - if you would like to talk to us, we'd be happy to hear from you, and you can speak to one of our professionals directly.



The Solution Organisation

To build the solution, first define the problem



...and we tell it like it is - we accept that not every problem is an opportunity.

At The Solution Organisation we don't think 'problem' is a dirty word. We accept that there are such things as problems, and work on finding solutions for them. With us, you will never hear the cliché that every problem is really an opportunity - we just don't think that's true, some problems are things that must simply be dealt with or mitigated. Whatever your 'problems' are, we can help you deal with them, whether they are opportunities or not.

We work with you in a number of ways:

- **On a specific issue**, outlining and delivering a project to your specifications.
- **On a retained advisor basis**, you can have us 'on tap' to provide you with an agreed level of support.
- **On a day-by-day time-charge**, so that you only pay for our professionals when you actually want to use them.

...it's important that the most appropriate level and type of support for you is identified. We want to make sure you're happy with us, and that your clients are happy with you.

We are perfectly placed to assist you with:

- **Risk**
- **Sustainability**
- **Supply chain issues**
- **Whole life costing**

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There are some things we do that we are particularly good at,..

- Strategies for projects and for corporate management
- Turnbull risk assessment
- Sustainability issues
- Environmental and sustainability reporting
- Supply-chain management
- Whole life cost modelling

...we have a certain approach to our work,..

The Solution Organisation takes Sustainability very seriously. We bring Sustainable Development thinking into our work at every stage. We look at things like long-term profitability, risks related to environmental impact, and the importance of people in business success.

...we treat our clients and our suppliers the same...

We try to treat everyone with equal respect and trust – it matters to us that we're nice to work with. In all honesty, unless we're nice to the people who help us in delivering our services, our clients won't receive the help they need.

This attitude manifests itself in simple ways, including passing on savings, efficiencies, and even some of our in-house tools to our clients & suppliers.



...We have found that the people we work with are pretty smart...

They know there's an issue to address and they're trying hard to do so. The Solution Organisation helps in this process, giving intelligent advice and genuinely useful support.

We like the fact that we work with clever people who know what they're doing – that's why our clients called us in, after all.

...and, just so you know that you're not alone in that 'problem tunnel', our current clients include:

**Sarnafil
Miller Roofing
Kier Construction
Taylor Woodrow Construction
DTI
Natural Elements Ltd
Speedy Hire
Solstice Associates
UMIST**

The Solution Organisation actively supports:

**The Whole Life Cost Forum
Sponge
Schumacher College
Common Purpose**